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|  | 🞂 **MILROY FERNANDO**  No: 7B-49/L, N.H.S Raddolugama  Phone: +94774837035  E-mail:[milroy\_fenan@yahoo.com](mailto:milroy_fenan@yahoo.com) | | |
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|  | Profile   |  |  |  |  | | --- | --- | --- | --- | | * **Name** | : Maria Antony Milroy Fernando | * **Birthday** | : 10/12/1985 | | * **Gender** | : Male | * **Status** | : Single | | * **School** | : St’ Anthony’s College,  Wattala. Sri Lanka. |  |  | | | |
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|  | Objectives  I am an energetic and enthusiastic person who enjoys a challenge and achieving personal goals. To be part of a progressive organisation that allows utilization of my skills & experiences in the field of Sales & Marketing. | | |
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|  | Skills   |  |  | | --- | --- | | * Analytical skills | * Communication skills | | * Strong team player skills * Negotiation skills * Event management skills | * Leadership skills * Decision making skills * Computer skills | | | |
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|  | Educational Qualifications   * **GCE Advanced Level Examination – August 2004**   *Economics – S*  *Business Studies – S*   * **GCE Ordinary Level Examination – December 2001**   *Mathematics – S*  *English – C*  *Social Studies – C*  *Science – C*  *Commerce & Acc. – C*  *Religion – S*  *Sinhala – C*  *Grography – S*  *Tamil – C* | | |
|  | | Employment History   * **February 2014 up to date – Senior Business Promotion Manager ( General Insurance )**   **Janashakthi Insurance PLC ( Head office )**   * **Responsibilities are:** * Activities related to new sales generation, customer retention and coordination with clients   Responsible for achieving monthly sales targets set by the company  Coordinating with relevant departments to fulfill customer requirements.   * Follow-up and service the existing clients and cross-market other range of products. * Identify profitability of customers prior to placing of business and recommend rates for insurance. * Handle and service for all ‘Motor’ and ‘Non-Motor’ claims for existing clients. * **May 2010 to June 2013 – Senior Production Supervisor / Sales Executive**   **At** **Al-Madina printing & establishment, Kingdom of Saudi Arabia.**   * Handling Machinery and Printing Production, And Distribute the printed production to the retail market. * **February 2005 to May 2010 – Senior Machine Minder / Purchasing/ Sales Executive,**   **At New Life Literature (PVT) Ltd, F.T.Z. Katunayake, Srilanka.**   * Overlooking the Production, Purchasing tools spare parts, Sales |
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|  | | Referees   |  |  | | --- | --- | | **Rev. Father Christoper Julius**  Parish Priest  Dalupatha  Negombo  **ContactNo:0712323818** | **Rev. Father Pradeep**  Principal,  St. Peters College,  Udugampola    **Contact No: 0772309400** | |

**I do hereby certify that the above particulars submitted by me are true and accurate to the best of my knowledge**.

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**Date Milroy Fernando**